



SAMUEL WEGNER

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Summary

Financial Management Student and aspiring Investment Analyst with considerable knowledge of how to evaluate and distill complex financial data. Excels at cultivating and maintaining strong client relationships. Stays current on developments across multiple industries to best serve clients with fresh, accurate and relevant information and mitigate potential impacts.

Skills

- Communication
- Customer Service
- Leadership
- Data Management
- Sales Closing
- Sales Forecasting
- Customer Retention Abilities
- Performance Improvement
- Analysis and Organization
- Problem Resolution
- Logistics
- Client Relationship Management
- Documentation Review
- Training and Coaching
- Event Coordination
- Network Development

Experience

Ninefold Marketing | Richmond, VA
Office Supervisor
05/2022 - 09/2022

- Supervised, trained and mentored staff members in the use of office equipment and procedures.
- Monitored and evaluated office operations to ensure accuracy and efficiency.
- Resolved customer complaints regarding products or services offered by the company.
- Handled scheduling and managed timely and effective allocation of resources and calendars.
- Oversaw all sales activities.

Scheels | Lincoln, NE
Customer Service Representative
08/2020 - 05/2022

- Responsible for relating to customers, helping with their concerns, and providing them with a better experience
- Through data management, customer analysis, and customer connection I was able to increase customer's store satisfaction.
- Assisted customers with product selection, ordering, billing, returns, exchanges and technical support.
- Developed strong relationships with customers by providing personalized assistance and support.
- Promoted high customer satisfaction by resolving problems with knowledgeable and friendly service.
- Remained calm and professional in stressful circumstances and effectively diffused tense situations.
- Developed strong customer relationships to encourage repeat business.
- Provided outstanding service to new and long-standing customers by attending closely to concerns and developing solutions.

Camp Sonshine | Lincoln, NE
Medical Office Manager
05/2021 - 08/2021

- Responsible for the administration of medical aid to all camp participants
- Maintained inventory, precisely passing out kids daily medicine doses, treating any injuries that occurred, strategizing how to create safe camp activities, and ensuring an overall safe camp experience.
- Monitored inventory levels of supplies necessary for daily operations of the office.
- Facilitated group problem-solving discussions to build positive relationships among campers.
- Developed individualized behavior management plans for campers with special needs.
- Maintained accurate records including daily attendance logs, incident reports, and medical forms.
- Assisted in developing weekly lesson plans for various age groups.

NATS Detasseling | Lincoln, NE
Group Manager
07/2017 - 08/2020

- Responsible for strategizing and planning the completion of agriculture projects.
- Managed close to 45 employees, tracked paid hours, operated with agricultural client-companies, ensured completion of projects, deliberated between employee-company relationships, and provided insight into acquisition of new projects.
- Monitored team performance, identified areas for improvement, and provided feedback to staff.
- Coordinated daily activities with other managers to ensure successful completion of projects.
- Established clear objectives and goals for teams, monitored progress towards those goals, and took corrective action when needed.
- Fostered a culture of collaboration within the team by encouraging open communication between members.
- Maintained an up-to-date knowledge of industry trends, organizational changes, and relevant regulations impacting the work environment.

Education and Training

Hillsdale College | Hillsdale
Some College (No Degree) in Financial Management

- Fall, 2022 and Spring, 2023 - Dean's List
- Recipient of the Hillsdale College Grewcock Scholarship.
- Extra Completed Courses: Wall street Prep's Financial Modeling and Microsoft Excel.
- 3.5 GPA. Completing courses such as Organic Chemistry, Calculus 2, and Accounting.
- Participated in Hillsdale Varsity basketball Team, 2022-2023.
- Participated in A Few Good Men, 2022 and 2023.
- Hospital Volunteer at Hillsdale Hospital, 2022-2023.
- Investment Club Junior Analyst, 2023.
- Active Member in Pre-professional Society, 2022-2023.